LEVERAGE
SUPPLY CHAIN GROUP

STANDING UP A GLOBAL SUPPLY CHAIN

From spin-off to stand-alone success



CLIENT BACKGROUND AND CHALLENGE

A global medical device manufacturer specializing in diabetes care was spun off from its parent company, which exited the diabetes market. Suddenly operating as an independent entity, the client faced a monumental challenge.

Build an entirely new, stand-alone supply chain encompassing 16 global warehouse and distribution centers within a 12-month timeframe.

This wasn't about swapping signs on doors; it meant standing up a fully independent network from the ground up. The stakes were high. Any misstep could risk patient safety, lost revenue, and reputational damage.

OBJECTIVES

- Establish a fully independent supply chain network
- Seamlessly transition operations with zero disruption to patients
- Select and stand up 16 global DCs with fully prepared 3PL partners
- Define KPIs, ensure operational readiness, and manage smooth go-lives

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OUR ROLE

Leverage Supply Chain Group was engaged to quarterback the global transition leading partner evaluations, contract negotiations, readiness planning, and execution.

- Led evaluation and selection of 3PLs and carriers across regions
- Negotiated contracts, aligning terms and SLAs with strategic objectives
- Standardized readiness checklists to ensure consistent onboarding
- Coordinated timelines, accountability, and communication across all regions
- Trained the client's procurement team in logistics contract best practices

RESULTS

The result: every site launched on time, KPIs were met, and patient care remained uninterrupted.

- [x] 16 global DCs launched simultaneously with no service disruption
- [x] All go-live KPIs achieved: dock-to-stock, on-time shipping, order accuracy
- [x] Risks mitigated through proactive contract and inventory planning
- [x] Client's internal team enabled with training for long-term supply chain success

OUR VALUE

The Leverage Difference: Turning High Stakes into High Performance

Standing up 16 global DCs at once required flawless execution, trusted partnerships, and deep expertise.

Leverage combines decades of supply chain expertise working for a Fortune 50 3PL and alongside manufacturers providing a rare dual perspective that aligns clients and partners for lasting success.

THE LEVERAGE ADVANTAGE

- 3PL and manufacturer perspective
- Trusted advisor and referee
- Proactive problem solving
- Hands on experience
- Sustainable partnership

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